

Press Release

Robeco strengthening Sales team

Rotterdam, 1 April 2026 – Robeco appointed Amr Albialy as Head of EMEA and North America Institutional, and Frank Groven is appointed Head of Global Financial Institutions, a new role within Robeco's Wholesale domain. These two senior leadership appointments within the Sales & Marketing domain will be effective as from 1 April 2026. Both appointments reflect the depth of internal talent and reinforce the company's commitment to long-term commercial growth across key global markets.

Amr Albialy has held the position of Head of Institutional Sales for EMEA and North America on an interim basis since September 2025. Based in Dubai, he will also remain responsible for leading the Middle East and Central Asia Sales Business. Albialy joined Robeco in 2011 as Head of Sales Middle East Business, later becoming Regional Head Institutional Sales Middle East and Central Asia. Over the past 15 years, he has been instrumental in expanding Robeco's institutional footprint in the region, delivering strong commercial performance, driving growth, and building longstanding strategic client partnerships.

Frank Groven has been appointed as Head of Global Financial Institutions. He will become responsible for leading and expanding Robeco's commercial relationships with global financial institutions, accelerating the development of the global wholesale distribution strategy. Groven currently served as Head of Wholesale Belgium and Luxemburg (BeLux) and has been with Robeco for over 18 years, initially joining as Client Portfolio Manager Fixed Income. Since 2012, he has overseen commercial development in the BeLux region. To ensure continuity in the BeLux region, Erik van de Weele, currently Sales Manager BeLux, will take on Frank Groven's responsibilities as interim Head of BeLux.

Ivo Frielink, Global Head of Sales & Marketing, at Robeco: "We are pleased to strengthen our Sales team with these senior roles filled by trusted colleagues from within our own organization. They both bring deep experience, proven commercial strength, and a strong commitment to our clients, our colleagues, and our strategy. Their appointments ensure continuity in our leadership and reinforce our ability to execute long-term commercial objectives. I look forward to our collaboration as we continue building on Robeco's growth ambitions together."

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About Robeco

Robeco is a pure-play international asset manager founded in 1929 with headquarters in Rotterdam, the Netherlands, and 16 offices worldwide. A global leader in sustainable investing since 1995, its integration of sustainable as well as fundamental and quantitative research enables the company to offer institutional and private investors an extensive selection of active investment strategies, for a broad range of asset classes. On 30 June 2025, Robeco had EUR 246 billion in total client assets. Robeco is a subsidiary of ORIX Corporation Europe N.V. More information is available at www.robeco.com.